

Issues per year: 12 | Established: 1892

Sworn statement of circulation for Foundry Management & Technology for the October 2017 issue.

Purpose: This sworn statement serves as an additional source of information regarding the circulation coverage of Foundry Management & Technology.

Field Served: Foundry Management & Technology serves foundries and foundry departments which produce gray iron, ductile iron, malleable iron, steel, aluminum, brass, bronze, and other types of metal casting.

BUSINESS/OCCUPATIONAL BREAKOUT OF AUDIENCE CIRCULATION (October 2017 ISSUE) Definition of Audience Circulation: Recipients are companies and their personnel in the cast metals industry from management levels through production and other departments related to foundry production. A limited number of educational institutions (including faculties), libraries, trade associations, government and military agencies and departments and personnel, foundry equipment manufacturers and supply dealers, consultants, testing laboratories, also included in the audience circulation.	Gray & Ductile Iron	Malleable Iron	Steel	Aluminum	Brass/Bronze	Magnesium	Other Nonferrous Metals	Other	Total Circulation	Percent of Total
	Foundries: Executive Management & Purchasing Personnel									
Presidents, Vice Presidents, Owners, General Managers, Corporate Execs	1,070	93	1,528	1,486	479	36	1,093	889	6,674	36.8%
Purchasing Personnel	107	13	111	108	23	1	145	115	623	3.4%
Production Management & Personnel										
Production Management (Plant Managers, Foundry Superintendents, Asst. Superintendents, Other Personnel)	550	26	530	427	107	13	451	139	2,243	12.4%
Production Engineering (Chief Engineers, Foundry Engineers, Plant Engineers, and Other Engineering Personnel)	217	30	358	358	62	10	314	437	1,786	9.8%
Foreman, Supervisory & Others	180	22	251	201	71	4	214	319	1,262	7.0%
Process Control Personnel										
Process Control Engineers (Research Engineers, Sand Engineers, Process Engineers, Other Foremen & Supervisory Process Control Personnel)	139	5	105	116	22	6	141	48	582	3.2%
Metallurgical & Inspection Personnel (Metallurgists, Technical Directors, Chemists, Inspectors, Lab Technicians)	114	6	83	61	20	1	103	44	432	2.4%
Other Metalcasting Personnel	223	13	148	163	40	6	184	476	1,253	6.9%
Total Copies to Foundries	2,600	208	3,114	2,757	824	71	2,645	2,467	14,855	81.9%
Other Circulation									3,274	18.1%
Grand Total									18,129	100.0%

Geographical Breakout of Audience

New England		
Connecticut	343	
Maine	81	
Massachusetts	393	
New Hampshire	171	
Rhode Island	88	
Vermont	50	
Total	1,126	6.2%
Middle Atlantic		
New Jersey	436	
New York	781	
Pennsylvania	1,420	
Total	2,637	14.5%
South Atlantic		
Delaware	24	
Florida	404	
Georgia	273	
Maryland	83	
North Carolina	297	
South Carolina	185	
Virginia	192	
Washington D.C.	5	
West Virginia	65	
Total	1,528	8.4%
East North Central		
Illinois	1,051	
Indiana	702	
Michigan	960	
Ohio	1,461	
Wisconsin	1,082	
Total	5,256	29.0%
East South Central		
Alabama	365	
Kentucky	172	
Mississippi	81	
Tennessee	298	
Total	916	5.1%

West North Central		
Iowa	328	
Kansas	149	
Minnesota	502	
Missouri	347	
Nebraska	120	
North Dakota	26	
South Dakota	42	
Total	1,514	8.4%
West South Central		
Arkansas	137	
Louisiana	95	
Oklahoma	210	
Texas	902	
Total	1,344	7.4%
Mountain		
Arizona	166	
Colorado	158	
Idaho	81	
Montana	42	
Nevada	45	
New Mexico	39	
Utah	119	
Wyoming	11	
Total	661	3.6%
Pacific		
Alaska	6	
California	1,230	
Hawaii	4	
Oregon	278	
Washington	336	
Total	1,854	10.2%
United States	16,836	92.9%
US Territories	22	
Canada	376	
Foreign	895	
Total	1,293	7.1%
Grand Total	18,129	100.0%

Sworn statement of circulation for Foundry Management & Technology for the October 2017 issue.

Issues per year: 12 | Established: 1892

Purpose: This sworn statement serves as an additional source of information regarding the circulation coverage of Foundry Management & Technology.

Field Served: Foundry Management & Technology serves foundries and foundry departments which produce gray iron, ductile iron, malleable iron, steel, aluminum, brass, bronze, and other types of metal casting.

Definition of Audience Circulation: Recipients are companies and their personnel in the cast metals industry from management levels through production and other departments related to foundry production. A limited number of educational institutions (including faculties), libraries, trade associations, government and military agencies and departments and personnel, foundry equipment manufacturers and supply dealers, consultants, testing laboratories, also included in the qualified circulation.

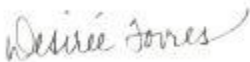
The combined total of controlled circulation and paid print and digital circulation for Foundry Management & Technology is 18,129 subscribers. The source for the information on this sworn statement has been provided by the Penton Audience Marketing Department and is represented as publishers own data.

PUBLISHER'S AFFIDAVIT

We hereby make oath and say that all data set forth in this statement are true.



Jacquie Niemiec, Senior Vice President of Marketing



Desiree Torres, Senior Director, User Marketing